

## FOR IMMEDIATE RELEASE

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### **ALTMAN WEIL AND PROJECT LEADERSHIP ASSOCIATES SIGN CONSULTING ALLIANCE AGREEMENT**

*Legal Industry Consultants Will Work Together To Provide  
Strategically Aligned Service Offerings*

Newtown Square, PA and Chicago, IL, April 1, 2010 – [Altman Weil, Inc.](#) and [Project Leadership Associates, Inc.](#) today announced that they have signed a formal strategic alliance agreement. Both firms provide strategic advisory and consulting services to the global legal market.

Legal management consultancy Altman Weil has served the profession for four decades with thought leadership on strategy, management, finance, mergers, compensation, and business development. Project Leadership Associates is the largest independent business and technology consultancy serving the US legal industry, offering a full spectrum of services from strategic execution and operational guidance, to legal applications and infrastructure design and delivery.

“In today’s market, law firms and corporate law departments are being challenged to develop more sophisticated strategies to manage their organizations — in areas like alternative fee arrangements, greater process efficiency, or enhanced performance benchmarking,” said Altman Weil Principal James Wilber. “By joining forces, Altman Weil and Project Leadership are ideally positioned to help our clients integrate cutting-edge business and technology solutions into their strategic operations.”

The two organizations have already undertaken shared projects with key law firm and corporate law department clients. A joint task force is developing new market offerings that leverage each firm’s expertise, including pricing strategies, project management and post-merger integration.

“We’re finding terrific synergies among our consultants and our clients,” commented Project Leadership Associates Executive Vice President, Legal Solutions, Dan Safran. “Both firms have a strong footprint with AmLaw law firms and Fortune 500 corporations, and share a philosophy of uncompromising quality and personalized service that we believe sets us apart,” added Project Leadership Associates CEO and President Daniel Porcaro.

**About Altman Weil**

Founded in 1970, Altman Weil, Inc. is dedicated exclusively to the legal profession. It provides management consulting services to law firms, law departments and legal vendors worldwide. The firm is independently owned by its professional consultants, who have backgrounds in law, industry, finance, marketing, administration and government. More information on Altman Weil can be found at [www.altmanweil.com](http://www.altmanweil.com).

**About Project Leadership Associates**

Project Leadership Associates, Inc. (PLA) is the largest provider of business and technology consulting solutions, focused on the US legal market. Since 1998, PLA has served more than 350 global and US law firm and corporate legal departments of all sizes. PLA's legal consulting services span strategy execution, practice operations, IT strategy, software applications and infrastructure planning, selection and implementation. Its legal operation services span back office; IT; litigation readiness and e-discovery; document, records and knowledge management; business recovery/continuity planning; finance; HR; business intake/conflicts; docket, etc. PLA also offers legal technology consulting services that bridge software applications and infrastructure solutions including business intelligence and financial reporting tools, managed/outsourced services, and technology solutions from many leading industry vendors. Additional information on PLA's services can be found at [www.projectleadership.net](http://www.projectleadership.net).